



LOGISTICS SOLUTIONS
FOR EVERYONE

01.08.2023

STRUCTURE



FESCO HISTORY

1880

Dobroflot
(Russian Volunteer Fleet)
is established
in Vladivostok

1935

The company is renamed
to State Far-Eastern
Shipping Company

1971

Launch of container
cargo transportations

1973-90

The largest
shipping company
in the country

1991

State enterprise
Far-Eastern Shipping
Company is registered

2015

The terminal network of Novosibirsk,
Khabarovsk and Vladivostok is formed;
refrigerated container processing is launched
in Khabarovsk

2008

Acquisition
of Commercial
Port of Vladivostok
(CPV)

2006

Acquisition of Transgarant.
The business has expanded
to rolling stock management

2003

Acquisition of Dalreftrans.
The business has expanded to cargo
transportation in refrigerated containers

2016

Door-to-door delivery
service is included in the
range of services provided
by the Group

2017

Launch of FESCO
FAST FORWARD projects

2019

Launch of transit
service to Europe

2022

Container fleet has
reached 130 000 TEU

2023

**OUR STORY
CONTINUES...**

2022

TERMINAL THROUGHPUT

more than
945
thousand TEU

including CPV

more than
15
million tons

TOTAL VOLUME OF CONTAINER TRANSPORTATIONS

615
thousand TEU

4279
container
trains

more than
100 thousand **TEU**
transported by road

500
total number of foreign
voyages in the Far East



DELIVERY COVERAGE AREA

We provide efficient services in the most important transport corridors as well as in export and import directions



MAP SYMBOLS:

- port
- maritime services
- ports of call
- terminal complexes
- junctions
- FESCO offices
- railroad lines



Agent network in all major ports of Southeast Asia

*You can find a full list of our ports of call, offices and a detailed description of all our routes and services on our official website www.fesco.ru

OUR ASSETS ARE THE FOUNDATION OF YOUR LOGISTICS



CONTAINERS

> **150 000**
TEU

ROLLING STOCK

> **10 000**
UNITS

FLEET

34 VESSELS
IN OPERATIONS

TRACTION EQUIPMENT

16
LOCOMOTIVES

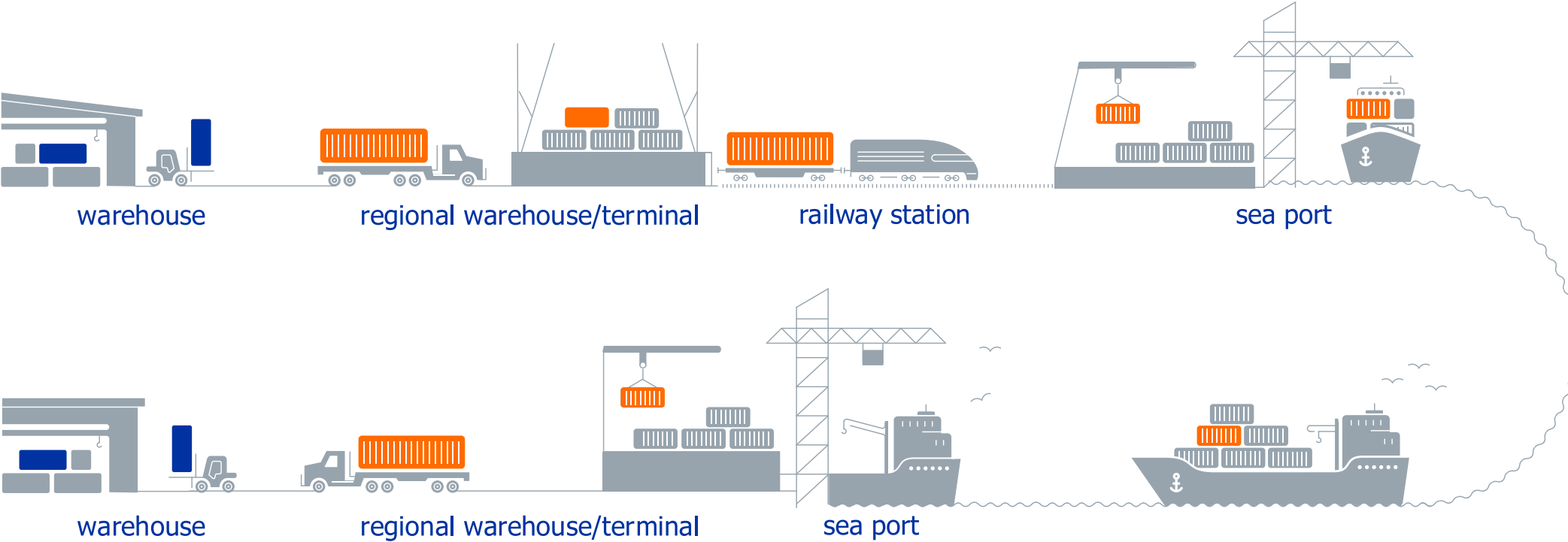
VEHICLES

> **100** TRUCKS
IN OPERATIONS

TERMINALS

16
TERMINALS
Khabarovsk
Novosibirsk
Tomsk
Vladivostok

MODEL OF AN INTERMODAL TRANSPORTATION



FESCO

FESCO

FESCO

FESCO

FESCO

FESCO

FESCO

FESCO

FESCO

FIT

FIT

ОУСТРОЙСТВО
22.02.06

F 1024690

«ТРАНСАЛП»

ОУСТРОЙСТВО

IMPORT SERVICE

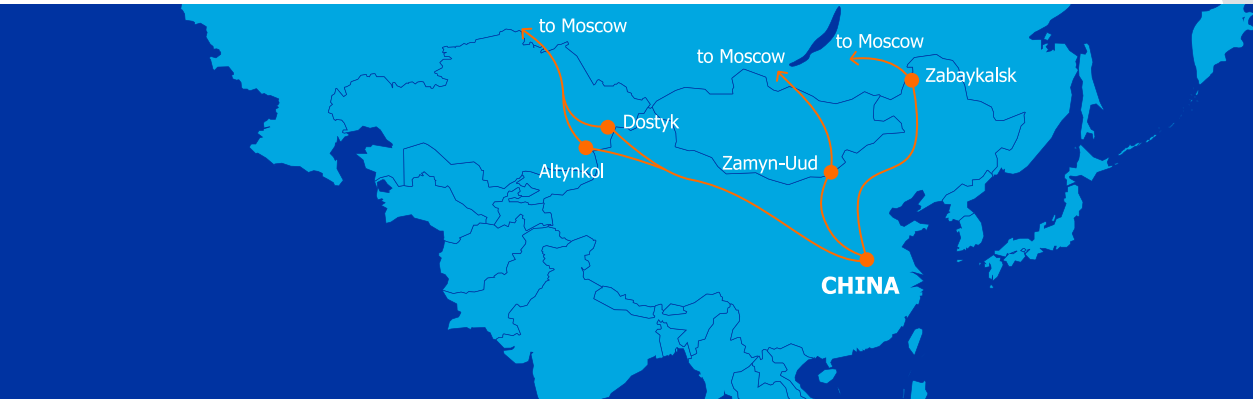
We specialize in all kinds of container transportations and are the leader in transportation of containers to Russia from South Korea, Japan, China via the Far East

Frequency of departures of container trains from Vladivostok

- 📍 **Vladivostok - Saint Petersburg**
st. Bronka, SPB Fin, Avtovo – 3 times per week
- 📍 **Vladivostok – Moscow**
Silikatnaya – 9-11 times per week
Khovrino – 3 times per week
Selyatino – 1-2 times per week
Belyi Rast – 1-2 times per week
- 📍 **Vladivostok - Samara**
st. Bezmyanka – 1 time per 2 weeks
- 📍 **Vladivostok - Kazan**
1 time per 2 weeks
- 📍 **Krasnodar**
st. Timashevskaya – 1 time per week
- 📍 **Chelaybinsk**
st. Formachevo – 1 time per 2 week
- 📍 **Vladivostok – Rostov-on-Don**
st. Rostov-Zapadnyi – 2 times per week
- 📍 **Vladivostok – Yekaterinburg**
st. Koltsovo – 4-5 times per week
- 📍 **Vladivostok – Novosibirsk**
st. Novosibirsk-Vost. – 4-5 times per week
- 📍 **Vladivostok – Krasnoyarsk**
st. Bazaikha – 1 time per week
- 📍 **Irkutsk**
st. Irkutsk-Sort. – 1 time per 2 week
- 📍 **Khabarovsk**
st. Krasnaya Rechka – 1 time per 2 week



End-to-end railway service from China



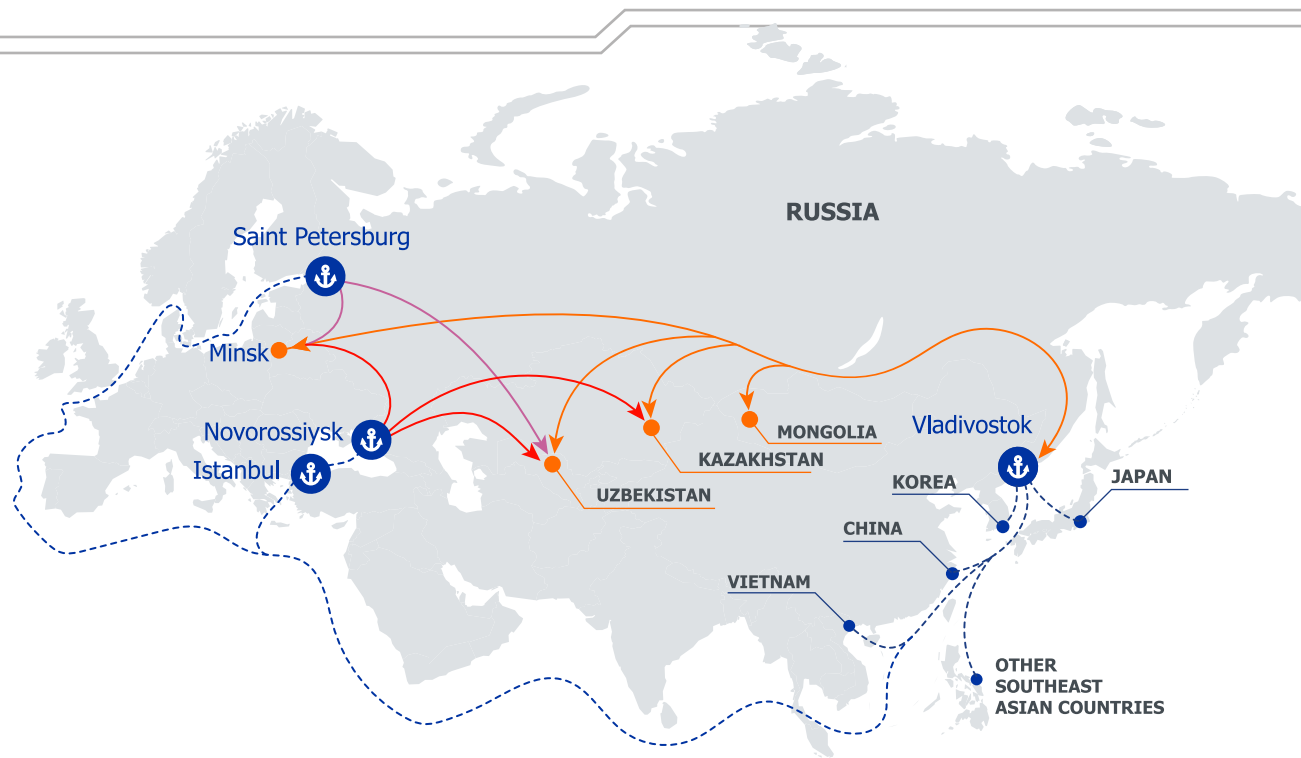
Quingdao
Shanghai
Guangzhou
Suzhou
Hefei
Tientsin

Dostyk
Altynkol
Zamyn-Uud
Zabaykalsk

Moscow
St. Petersburg

TRANSIT SERVICES

FESCO operates in the main transport corridors and connects all regions of Russia to economic centers of Asia and Europe via railway and sea lines



TRANSIT SERVICE VIA CHINA



Shipping by sea
via CPV



Dispatch
via land border
crossings

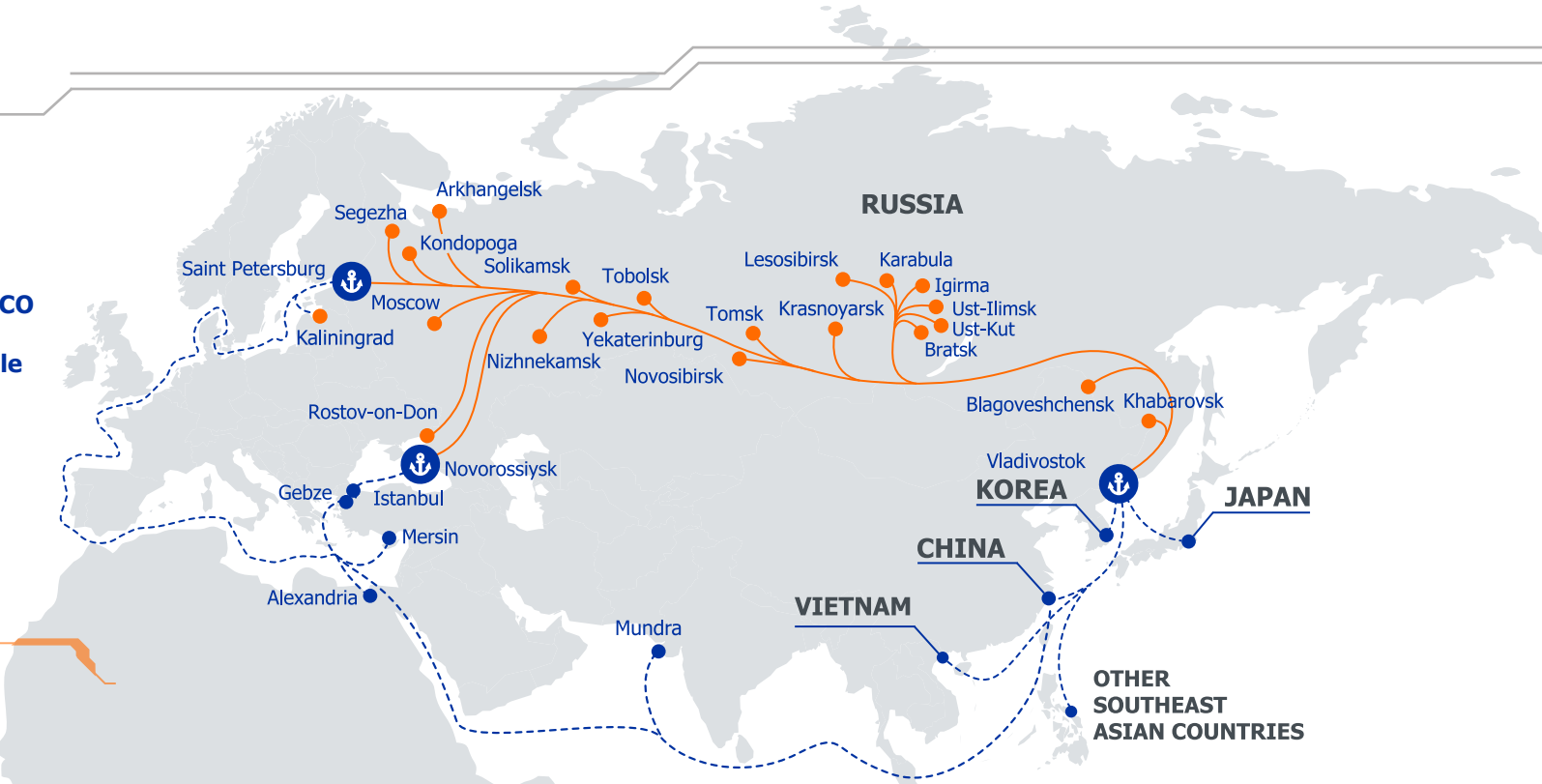


Shipping via
Deep Sea

EXPORT SERVICE



Export cargoes' shipment by FESCO service trains from a requested station of departure (from a single container to the entire train load)



Solutions for industries



GRAIN TRANSPORTATION



50 kg

Polypropylene bags



1 ton

Big bags



Liners in containers




Containers with flexitanks



TIMBER TRANSPORTATION



Delivery of empty containers to access tracks of an enterprise



Consolidation of container / train loads at own terminals



Shipping via Deep Sea



Shipping by sea via CPV



Dispatch via land border crossings

DIRECT MIXED RAILWAY AND WATER TRANSPORTATIONS, DOMESTIC CONTAINER TRAINS AND LINER SEA COASTAL SHIPMENTS

DOMESTIC TRANSPORTATIONS

Regularity of dispatches (services per week)



MOSCOW



VLADIVOSTOK



SAMARA

- » Vladivostok (daily)
- » Chita (1)
- » Novosibirsk (4-6)
- » Krasnoyarsk (2)
- » Khabarovsk (4)
- » Blagoveshchensk (2)
- » Irkutsk (2)
- » Saint Petersburg (1)

- » Moscow (daily)
- » Yekaterinburg (4-5)
- » Novosibirsk (4-5)
- » Krasnoyarsk (1)
- » Saint Petersburg (3)
- » Rostov-on-Don (2)
- » Samara (2/month)
- » Kazan (2/month)
- » Irkutsk (2/month)

- » Vladivostok / Novosibirsk / Krasnoyarsk / Irkutsk / Yekaterinburg / Khabarovsk / Blagoveshchensk / Chita (upon accumulation)

SAINT PETERSBURG

ROSTOV-ON-DON

EKATERINBURG

NOVOSIBIRSK

KRASNOYARSK

IRKUTSK

KHABAROVSK

KRASNODAR

- » Irkutsk (1)
- » Vladivostok (1-2)
- » Novosibirsk (1-2)
- » Khabarovsk (1)
- » Krasnoyarsk (1)
- » Kaliningrad (1)

- » Rostov-on-Don – Vladivostok (1-2)
- » Rostov-on-Don – Novosibirsk / Irkutsk / Krasnoyarsk / Yekaterinburg / Chita / Blagoveshchensk (upon accumulation)

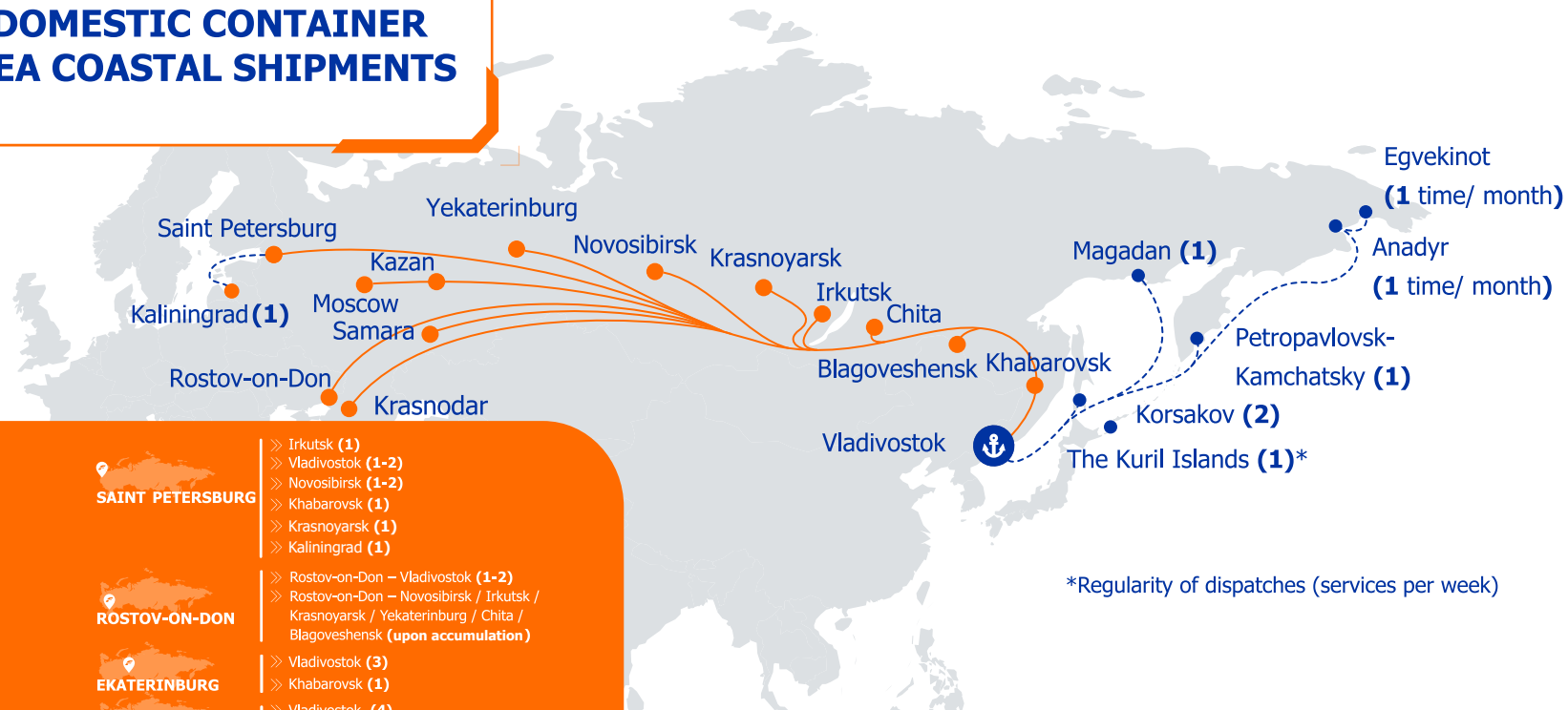
- » Vladivostok (3)
- » Khabarovsk (1)
- » Vladivostok (4)
- » Khabarovsk (1)
- » Irkutsk (1)

- » Vladivostok (2)

- » Vladivostok (1)

- » Vladivostok (2)

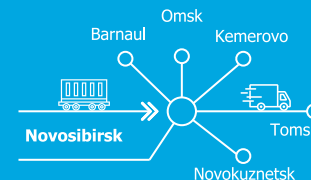
- » Vladivostok / Novosibirsk / Krasnoyarsk / Irkutsk / Yekaterinburg / Khabarovsk / Blagoveshchensk / Chita (upon accumulation)



*Regularity of dispatches (services per week)



CONTAINER TRAINS + DOOR DELIVERY



- ✓ Door delivery within Russia and the CIS countries
- ✓ Own truck fleet
- ✓ 300 door deliveries daily

ONLINE SERVICES OF FESCO | ONE-CLICK TRANSPORTATION



ADVANTAGES

- » Calculate transportation cost using the calculator or send a request to get a quote
- » Submit a request for transportation
- » Conclude an agreement with FIT LLC: hard copy and via EDM
- » Receive notifications on changes in cargo status
- » Track the process of paperwork and cargo preparation
- » Get information about the movement of cargo
- » Contact a FESCO employee in case of questions
- » Manage employee access under an administrative account
- » Approval of dangerous cargo online



ELECTRONIC ARCHIVE FOR DOCUMENTS

- » Access to closing documents online
- » Expedited procedure for obtaining documents
- » All closing documents are stored in one place
- » Request for accounting documents
- » Request and approval of reconciliation acts as well as access to transportation documents



ELECTRONIC DOCUMENTS EXCHANGE

- » Reduce the time for preparing documents (printing, signing, scanning) by 40%
- » Higher speed of document processing (loading, analyzing, confirming) by 65%
- » Save up to 90% on costs of return of original documents and monitoring
- » Reduce delivery time of documents to 7 seconds



SERVICE FOR PAYMENTS BINDING

Service for processing payments (available only for residents) that were not closed automatically, whenever convenient for customers.

The service works for 3 scenarios:

- Invoice was issued in rubles / Payment was made in rubles
- Invoice was issued in a currency other than ruble / Payment was made in rubles
- Invoice was issued in a currency other than ruble / Payment was made in the currency of the invoice

* Electronic document exchange and electronic document archive services are now available to Dalreftrans LLC customers

MOBILE APP MY.FESCO



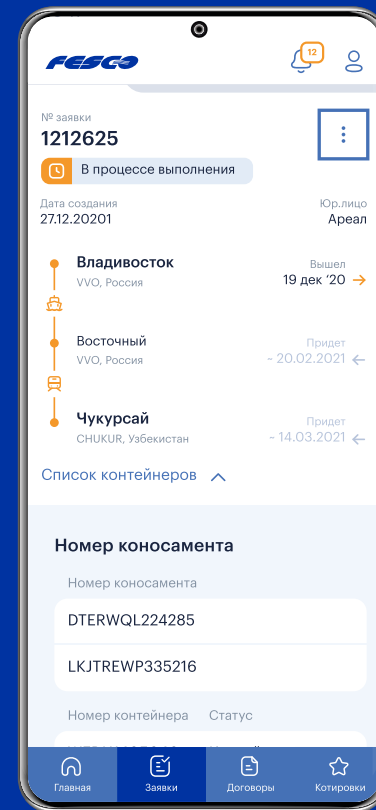
**CALCULATE
TRANSPORTATION COST**



**SUBMIT A REQUEST
FOR TRANSPORTATION**



**GET INFORMATION
ABOUT THE MOVEMENT OF CARGO**



DOWNLOAD MOBILE APP:





FESCO

SUPPLY CHAIN

FESCO SUPPLY CHAIN

DELIVERY OF LCL CARGO FROM CHINA, COUNTRIES OF SOUTHEAST ASIA AND TURKEY

**FESCO organizes shipments
of imported cargo on a regular
basis within optimal timeframes**

- ✓ **Priority shipment in containers and via FESCO lines**
- ✓ **Delivery from a departure warehouse to a consolidation warehouse**
- ✓ **Cargo handling operations: marking, sorting, packaging**
- ✓ **Customs clearance**
- ✓ **Delivery to a consignee's warehouse**
- ✓ **Wide geographical reach thanks to the agent network**



INTEGRATED CUSTOMS SUPPORT

FESCO acts as a customs representative and provides its clients with customs clearance services for commercial dispatches arriving on the territory of the Russian Federation by any type of transport

- ✓ Customs clearance for all types of cargoes, including automotive, special and self-propelled equipment
- ✓ Opening of temporary customs zones
- ✓ Full customs support for projects
- ✓ Consulting services on permits' receipt. Non-tariff regulation: certificates, declarations, FSTEC
- ✓ Transit clearance of cargoes for all modes of transportation (international and internal customs transit)
- ✓ Assistance in organizing the process of passing various types of control at the border of the Russian Federation (phyto, veterinary, sanitary quarantine control) when crossing the border by sea, rail and air



DELIVERY OF LCL CARGO IN RUSSIA

FESCO organizes shipments of domestic consolidated cargoes using its own transport services

- Direct shipments to coastal destinations without transshipment at a port
- Shipment of consolidated cargoes from Vladivostok to coastal destinations
- Delivery of cargoes within Russia on all routes



High quality services.
Account manager
for each customer



Own assets



Special terms and
conditions for
major companies



Pickup of cargoes at a consignor's
warehouse and delivery
to a consignee's warehouse

WAREHOUSE SERVICES

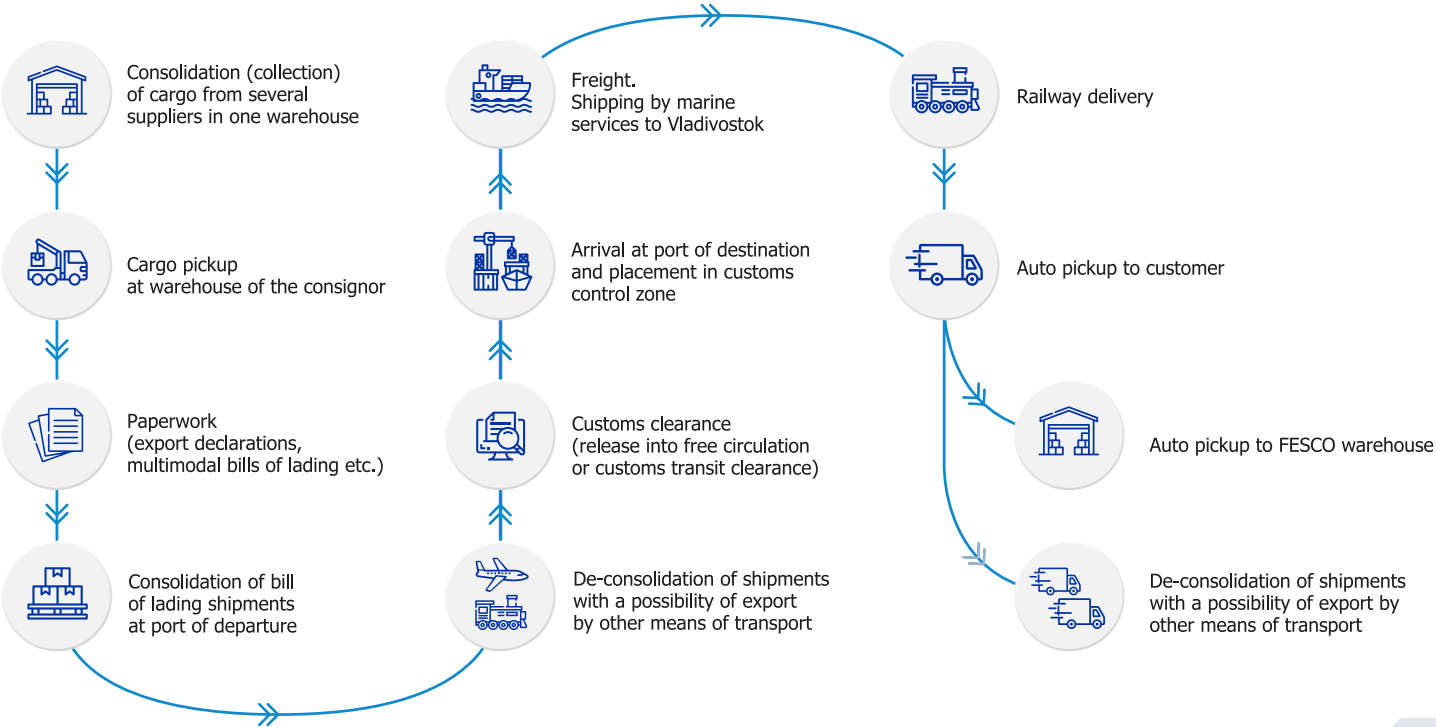
- ✓ Cross-docking and reloading of cargo
- ✓ Safe storage services
- ✓ Stock Management (WMS)
- ✓ Batch accounting and timing control (WMS)
- ✓ Order picking and palletizing
- ✓ Packaging and repackaging of cargo
- ✓ Cargo labeling
- ✓ Crate and cargo insulation
- ✓ Unsecuring cargo inside a container
- ✓ Insulation of containers



MULTIMODAL FORWARDER

FESCO Supply Chain provides complex services related to escorting cargo of the customer at all stages of its production and sale, starting with supply of raw materials and up to delivery to end consumer

FESCO Supply Chain provides its customers with a supply chain of any complexity and focuses on the quality of service rendered to each customer



Weekly dispatches from China and Southeast Asia



Minimum transit time due to direct services of FESCO



Possibility of shipping via Vladivostok: sea + railway as well as via a direct railway service



Cargo escorting on all sections of route, incl. transit and customs clearance



Possibility of delivery to door in all regions of the Russian Federation

TRANSPORTATIONS OF SPECIAL EQUIPMENT AND MACHINERY

FESCO Supply Chain deals with transportation of machinery and special equipment in Russia and helps to import such from Asian countries: Japan, Korea and China. **We have extensive practical experience in management of transportations and registration of all relevant documents: generation of declarations, issuance of vehicle certificates of title and other permits.**

Geography of transportation of machinery and other wheeled equipment in Russia extends from the Far East: Chukotka, Kamchatka, Magadan, Sakhalin, the Kuril Islands to borders of the European Union.

Transportation in Russia can be carried out both by a legal entity and by an individual.

WE TRANSPORT SPECIAL EQUIPMENT FOR INDUSTRIES:



Timber industry



Building industry



Mining industry

- ✓ Bulldozers
- ✓ Dump trucks
- ✓ Excavators
- ✓ Wheel loaders
- ✓ Cranes
- ✓ Multi-purpose harvesters
- ✓ Vehicles for underground transportation
- ✓ Other types of heavy equipment

ADVANTAGES OF FESCO:



High frequency of dispatches and high speed of delivery



Own assets: fleet, rolling stock, Commercial Port of Vladivostok, motor transport



Cargo tracking at all stages of transportation



Full automation of document flow



FESCO

FLEXI

TRANSPORTATIONS OF GRAIN AND BULK CARGO



FESCO Flexi has every resource needed for transportation of grain and bulk cargo in containers. A sealed tank liner allows to preserve quality of a product, and the possibility of dispatching it in an ordinary container reduces transit time.

TECHNICAL PART

- ✓ A tried-out scheme of installing liner-bags in containers
- ✓ Handling loading of grain in containers
- ✓ Arranging test transportations

NORMATIVE PART

- ✓ Obtaining necessary approvals from RZD and regulatory authorities
- ✓ Maintaining liaison with local Rosselkhoznadzor authorities
- ✓ Testing the approved loading scheme



BULK CARGO IN CONTAINERS USING A SPECIAL LINER (LINER BAG)

FOR CARGO TYPES:
GRAIN, PROTEIN MEAL



BULK CARGO IN CONTAINERS USING A SPECIAL LINER (FLEXI TANK)

FOR CARGO TYPES: SUNFLOWER, SOY,
RAPESEED, TALLOW AND OTHER OILS

Advantages:

- ✓ Always clean, ready-to-use tare
- ✓ Neutral materials
- ✓ Ergonomics
- ✓ Sealed packaging
- ✓ Easy to use
- ✓ Full loading with goods
- ✓ Shipping in containers of 20 (flexi) and 20/40 ft (liner bags)
- ✓ Shipping up to 22 tons in 20 ft containers
- ✓ Dispatching as part of an accelerated container train reduces transit time
- ✓ Preservation of product quality
- ✓ Minimization of risks and costs during transportation
- ✓ Fast loading/unloading
- ✓ Lightweight shell, easily disposed

FESCO

FESCO AIR



AIR TRANSPORTATIONS

FESCO carries out domestic as well as import and export air transportations on the basis of regular and charter flights



Possibility of urgent dispatch of any batches of cargo



Full cargo support at airports of arrival



Possibility of door-to-door dispatch to the most remote places in Russia



Possibility of dispatching cargo by air at every stage of mixed transportation by FESCO



Dispatch both via direct flights from Southeast Asia and via major hubs



Transportation throughout Russia



Delivery from any country





FESCO PROJECTS

PROJECT LOGISTICS

Team of specialists of FESCO Project logistics performs **transportation of any complexity**



Own logistics
assets



Professional
approach to tasks



Focus
on results

FESCO PROJECT LOGISTICS INTEGRATED MANAGEMENT

- ✓ Organization of freight forwarding services for transportation of project cargo of any complexity by any means of transportation
- ✓ Route survey, infrastructure assessment
- ✓ Development and approval of design documentation, transport and logistics schemes, cargo handling plans, schemes for placement and fastening of cargos on all means of transportation
- ✓ Marine transportation of project cargoes by own fleet, charter of vessels
- ✓ Cargo handling operations of any complexity
- ✓ Towing of oversized structures, lifting of underwater objects, diving operations
- ✓ Moving and lifting of oversized equipment to the design position, installation and rigging operations
- ✓ Construction of temporary berthing facilities for unloading and placement of oversized cargoes
- ✓ Development of a set of risk mitigation measures associated with implementation of high complexity transportation operations
- ✓ Consulting and high quality support at all stages of services' provision



EXAMPLES OF IMPLEMENTED PROJECTS

AMUR GAS CHEMICAL COMPLEX (AGCC)

Delivery of technological equipment from 20 different geographical points in Europe and Southeast Asia to the city of Svobodny for the Far Eastern gas chemical complex within short timeframes. It was the first time FESCO organized such large-scale work on transshipment of oversized cargo in roadstead from an ocean vessel to barges with further delivery to construction site.

Total weight:

15 526 tons

Volume:

55 844 m³



EUROPE, SOUTHEAST ASIA – SVOBODNY

AKKUYU NÜKLEER ANONİM ŞİRKETİ AEM TECHNOLOGIES

Unloading three vessel batches of equipment at cargo terminal Vostochny, Akkuyu NPP under construction with a total weight exceeding 3000 tons. Transportation by sea of 8 sets of tanks of passive flooding system of the core and reactor head en route port Rostov-on-Don – cargo terminal Vostochny; transshipment of cargo from vessel by two Liebherr mobile cranes; delivery to site using ten-axis modular conveyors and further unloading to site.

Total weight:

948 tons



AKKUYU, TURKEY

JSC BYSTRINSKAYA MINING COMPANY

Acceptance and accumulation of goods in a warehouse in Primorsky Territory. Delivery by road to port Vladivostok. Loading and transportation by sea on vessel FESCO Paris to place of roadstead, unloading to an unequipped shore using scows and barges.

Total weight:

3 911 tons



PRIMORSKY TERRITORY – KAMCHATKA PENINSULA

KAZ Minerals

Cargo transportation by sea from China, Vladivostok and Arkhangelsk to Pevek with ice channeling. Urgent air transportations, helicopter transportations by a mobilized MI-26 helicopter from Pevek, Khabarovsk and Keperveyem to Peschanka. Transportation of equipment from Germany via port Arkhangelsk to port Pevek.

Total weight:

819 tons



PESCHANKA, PEVEK

TRANSGARANT



FIRM TRANSGARANT LLC

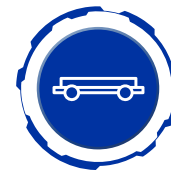
One of the biggest private rail operators
and owners of rail cars.

- ✓ Lease of own rolling stock and locomotive fleet
- ✓ 24/7 monitoring of rail cars movement
- ✓ Container transportation using own container platforms
- ✓ Transportation of general cargo using own rolling-stock
- ✓ Placing/returning rail cars using own locomotives
- ✓ Parking of railroad cars of the client not involved in transportation
- ✓ Agent services for enterprises

ROLLING STOCK FLEET



40-, 60- and 80-foot
container platforms



Universal
platforms

CONTACTS:



Semochkin Aleksandr

Commercial director

E-mail: ASemochkin@fesco.com



E-mail: infotg@fesco.com

Tel.: 8 (800) 23 444 99 (24/7)

Tel.: +7 (495) 780 07 07

Tel.: +7 (495) 780 07 70



FESCO TERMINALS

FESCO TERMINALS

TERMINAL CARGO HANDLING

NOVOSIBIRSK

Key element in intermodal container traffic via Novosibirsk and regions of Western Siberia

Maximum cargo throughput per year

117 000 TEU

Territory
of the terminal

Container
yard

157K sq m **2 200** TEU

6 Taiginskaya st., Novosibirsk, Russia
+7 (383) 286 87 03

Rvinokurov@fesco.com

KHABAROVSK

Stroyopttorg JSC Terminal complex is a major center for storing and handling cargo in the Far East

Maximum cargo throughput per year

62 000 TEU

Territory
of the terminal

Container
yard

93K sq m **2 200** TEU

27 Aleutskaya st., Khabarovsk, Russia
8 (800) 23 444 99, ext. 32490

sotsales@fesco.com

TOMSK

The Terminal is situated on the territory of Tomskneftkhim LLC and adjoins station of the West-Siberian Railway

Maximum cargo throughput per year

12 960 TEU

Territory
of the terminal

Container
yard

6 480 sq m **800** TEU

2 bld. 202 Kuzovlevsky tract, Tomsk, Russia
8 (800) 23 444 99, ext. 31340

sgorlanov@fesco.com

FESCO RAILJET



ROUTES AND ADVANTAGES

RAILJET— weekly import and export dispatches of cargo in baggage cars as part of regular passenger trains.

Regular route FESCO **RAILJET** (FRJ)

Manchuria — Moscow — Manchuria

Transit time

5 days

Regularity of shipments

up to twice a week



ADVANTAGES OF **RAILJET** TRANSPORTATIONS

Short cargo handling time

From China to Moscow in just 5 days

Carload and LCL dispatches

Warehouse handling services

Insurance of cargo at all stages

Express declaration (B2B and B2C)

Economy

Low carbon footprint

Delivery to pick-up points and door-to-door delivery

Own railway assets

Bonded warehouses in China

Regular schedule and high frequency of dispatches

Our rail cars



FESCO Rail Jet (FRJ)



Total baggage rail cars

16

Train convoy, freight forwarders

12

Rail cars with conductors

6

capacity

150 m³

25 tons

Rail cars w/o conductors

10

capacity

200 m³

35 tons

Total capacity of train

2900 m³

500 tons

ACCEPTED FOR TRANSPORTATION:



Consumer goods



Electronics



Household appliances



Express cargo



Specialized equipment



DALREFTRANS

REFRIGERATED TRANSPORTATIONS

Dalreftrans Co, Ltd. carries out transportations of perishable goods. It is **the only operator** on the market of refrigerated transportations working in all directions using its own assets.



Cabotage transportations
(FESCO)



International
agent services



> 800 units
of specialized rolling stock



Express trains within
the Russian Federation



Railway
transportations



Own warehouse
for temporary storage
in port Vladivostok



> 5 000
refrigerated containers



FESCO shipping
lines on cabotage
and international routes



MOSCOW

office B309, 1/17 Varshavskoe shosse,
Moscow 117105

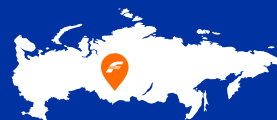
8 (800) 73 777 88
drt_sales@fesco.com



SAINT PETERSBURG

office 106, 48 bld. 2 Prospekt Stachek,
St. Petersburg 198097

8 (800) 73 777 88
drt_sales@fesco.com



NOVOSIBIRSK

Zharich Tatiana,
representative of Dalreftrans LLC

8 (800) 73 777 88
drt_sales@fesco.com



VLADIVOSTOK

4th floor, 7A Morozova st.,
Vladivostok 690065

8 (800) 73 777 88
drt_sales@fesco.com



AGENT NETWORK IN ALL MAJOR PORTS OF SOUTHEAST ASIA

CHINA – MOSCOW



**25
DAYS**

THE ONLY STABLE WEEKLY SERVICE IN RUSSIA



Transportation in one refrigerated container along the whole route



Exchange fleet in all major locations in Russia and Southeast Asia



Stable linear schedule of shipping services



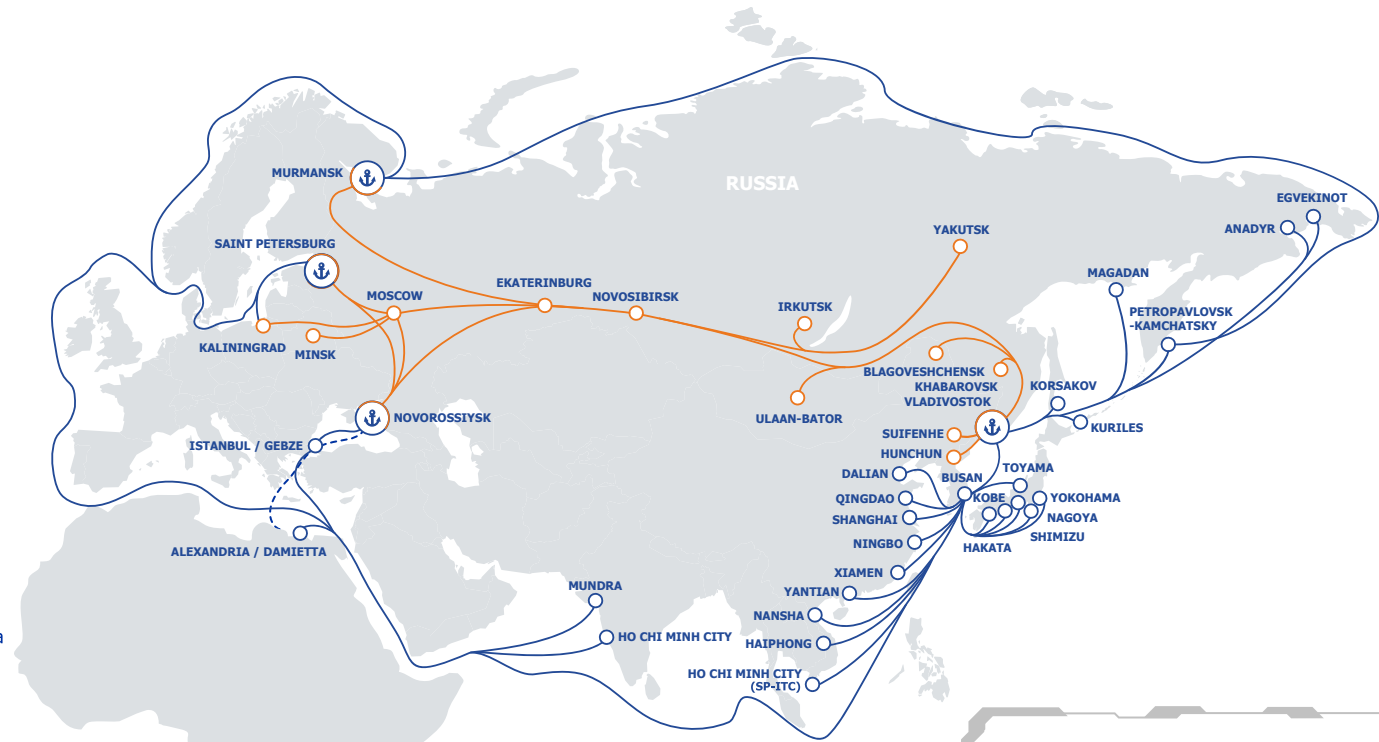
The best delivery time due to working on expedited trains



Insurance of cargo and liability of forwarder



Single window for sales (railroad, sea, truck, temporary storage warehousing)



Weekly shipping service



Weekly railway service



FESCO

FESCO TRANS

CONTAINER TRANSPORTATIONS WITHIN RUSSIA

FESCO Trans LLC is **one of the biggest container trucking companies**. It has been operating on freight forwarding market since 2004



Transportation of 20-foot containers on short platforms



Transportation of containers on universal platforms



Heavy lift cargo transportation



Hazardous cargo transportation

> 200
container trucks
in operation

Working with all railway stations and terminals in specified locations



CONTACTS:

MOSCOW

+7 (495) 780 04 80, ext. 17403
FT_manager@fesco.com

KHABAROVSK

+7 (926) 225 77 53
MMezhenny@fesco.com

VLADIVOSTOK

+7 (423) 205 71 35
vld-auto@fesco.com

SAINT PETERSBURG

+7 (812) 539 67 00, +7 (911) 110 83 56
spb-fesco-trans-managers@fesco.com

NOVOSIBIRSK

8 (800) 23 444 99, ext. 24201
RMamontov@fesco.com

CONTAINER TRANSPORTATIONS WITHIN RUSSIA

FESCO carries out road container transportations within an intermodal service for delivering cargo from arrival terminals to a final waypoint, as well as during long-distance container transportations in Russia



Delivery of loaded containers from railway stations to all regions of central Russia



Auto deliveries from ports and delivery to ports Vladivostok, Vostochny, Saint Petersburg, Novorossiysk



Delivery of empty containers to warehouse of a consignor for loading with further delivery to railway stations



Long-haul container traffic throughout Russia



CPV

COMMERCIAL PORT OF VLADIVOSTOK



COMMERCIAL PORT OF VLADIVOSTOK

The largest universal port in the Far East.
One of the leaders in the stevedoring services market.

No. 1 in cargo turnover in Russia

13.4M

tons of various
cargo per year

2.3K

qualified personnel

179

mechanical appliances

1.6K

ship voyages per year

45

cranes

224K

rail car dispatches per year

13 BERTHS

with a length of 3.2 km

27 K TEU

storage capacity

Commercial Port of Vladivostok is a Pacific gateway connecting Asia and Russia via rail and sea lines



Handling all kinds
of cargo, including oil



Carload transportations
to 70 stations of Russia
and the CIS



Direct access
to Trans-Siberian
Railway



Daily departure
of expedited container
trains

COMMERCIAL PORT OF VLADIVOSTOK

THROUGHPUT CAPACITY

800K TEU
110.8K CARS
5.2M TONS OF GENERAL CARGOES

TOTAL CARGO THROUGHPUT

59% containers
38% general cargo
3% cars

CONTAINER BLOCK TRAINS (PER WEEK):

MOSCOW	» 15-20	SAMARA	» 2 per month
ST. PETERSBURG	» 3-4	KAZAN	» 2 per month
YEKATERINBURG	» 4-5	KAZAKHSTAN	» 1-2
NOVOSIBIRSK	» 2-4	UZBEKISTAN	» 1-2
KRASNOYARSK	» 1	EUROPE	» 1
ROSTOV-ON-DON	» 1		

up to **49** trains
per week

INTEGRATED APPROACH TO ORGANIZATION OF THE SERVICE



Personal support at handling containerized cargo



Intraport freight forwarding and general cargo handling support



Full cycle of freight forwarding



Customs clearance services



LCL cargo handling warehouse (CFS)



Dispatching and support of road carriers

TRANSSHIPMENT OF CONTAINERIZED CARGO

STS CRANES
UP TO 60 TONS  x5

RTG CRANES
UP TO 45 TONS  x7

-12/-10

-11.8/-10.5

-12.3

-10.7

-10.5

-9.4/-8.7

International dispatches
between APR countries

Coastal shipments
in the Far East

288K sq m
warehouse area

550 sockets for
refrigerated containers

RMG CRANES
UP TO 45 TONS



UNIVERSAL CRANES
UP TO 124 TONS



TRANSSHIPMENT OF GENERAL CARGO

Various cargo nomenclature:

- ✓ project cargo
- ✓ ferrous metals
- ✓ non-ferrous metals
- ✓ grain (direct option)
- ✓ ores
- ✓ rolling cargo (special equipment)

Deep-water berth

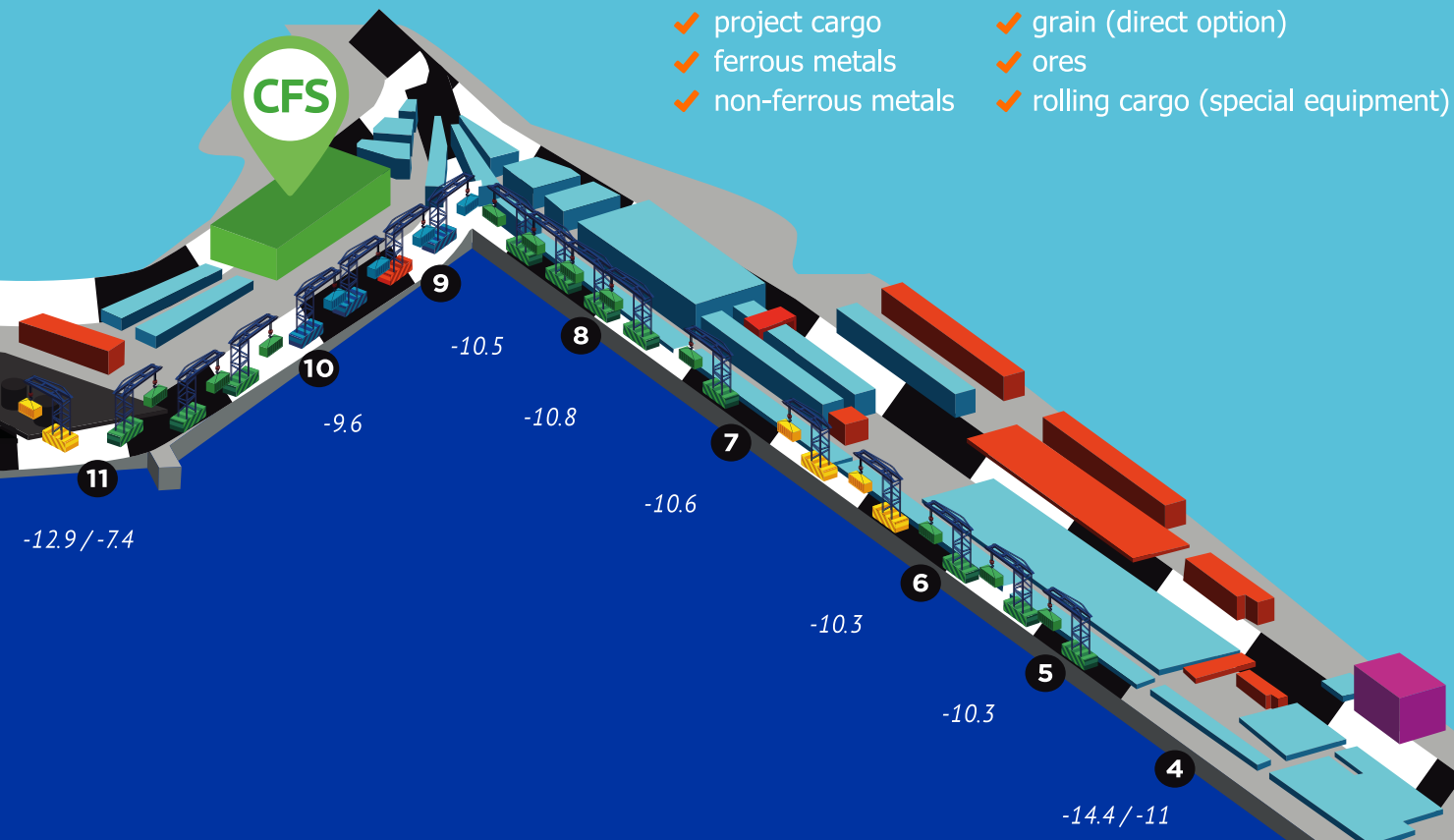
One-time loading on vessel of up to 55 thousand tons.

Project cargo

Twin Liebherr and Gottwald cranes handle loads of up to 190 tons.

Direct option

Transshipment of cargo from railway to vessel.



CFS-WAREHOUSE

Located in the permanent customs control zone
of Commercial Port of Vladivostok

Simultaneous unloading of 9 containers

Possibility of loading in cars inside the
warehouse

Electronic submission of requests for
dissolution of high-capacity containers and
receipt of cargo from the warehouse

Control of cargo movement at all stages

Formation and dispatch of cargo by any means
of transport across Russia

CUSTOMS CLEARANCE IN 4 HOURS

Full range of customs clearance services
directly in port

Registration of a transit
declaration

Registration of a
declaration for goods

Organizing customs
inspection

Classification in accordance
with the FEACN of the
Eurasian Economic Union

Organization of customs
clearance of goods
transported via Commercial
Port of Vladivostok under
an agreement

Organization of customs
inspection, sampling and
other forms of actual
control on territory
of the port

DOOR-TO-DOOR CARGO DELIVERY SERVICE

- ✓ Personal manager for each customer
- ✓ Calculation of a rate for transportation and provision of a commercial offer for dispatching any type of cargo within one day
- ✓ Direct agreements with leading sea carriers, minimum transit time and favorable tariffs
- ✓ Extensive agent network around the world, constant contacts with exporters and preparation of dispatches in the shortest possible time
- ✓ Well-established interaction with all port structures
- ✓ Daily update of information on current status of cargo
- ✓ Organization of railway dispatches on carload and train directions in the shortest possible time
- ✓ Extensive network of road carriers throughout the country, delivery of cargo to door



General address
vmtp-info@fesco.com

Containerized cargo
box@fesco.com

General cargo
cargo@fesco.com

Freight forwarding and LCL cargo
log@fesco.com

Customs clearance
oto@fesco.com



VMTP.RU



VAT

VLADIVISTOK CAR TERMINAL

▲ 5.0M
▼ 7.0M
MAX WEIGHT 80T
AXLE LOAD 35T/4W 25T/2W

VIKING
SINGAPORE
INC.

VLADIVOSTOK CAR TERMINAL (VAT)

A specialized car terminal is located on territory of Commercial Port of Vladivostok and provides a full range of services for transport processing, warehousing and storage of motor vehicles and car parts.

FULL RANGE OF SERVICES FOR TRANSSHIPMENT OF RO-RO CARGO:

- ✓ unloading from vessel
- ✓ storage at a temporary storage warehouse
- ✓ delivery of cargo in Vladivostok and the Primorsky Territory
- ✓ weighing of cargo
- ✓ loading in autoracks
- ✓ charging of electric cars

OUR FEATURES:

CAPACITY:

2 200 parking spaces at covered sites

2 000 parking spaces at open sites

DRAFT OF BERTHS UP TO **14.4 m**

TOTAL AREA OF **77 262 sq m**



FESCO SERVICE

FESCO SERVICE

SOLUTIONS FOR SHIP OWNERS

FESCO Service has its own engineering services, design and technology division and all necessary production facilities for ship building and repair works.

MAINTENANCE AND REPAIR OF VESSELS

- ✓ Re-equipment and modernization of all types of vessels
- ✓ Replacement of hull structures
- ✓ Cleaning and painting of vessels
- ✓ Repair of:
 - Shafting line, rudder propeller unit
 - Ship power plants
 - Hydraulic systems and pumping equipment
 - Automatic and electrical equipment of the vessel

SHIP BUILDING AND METALWORKS MANUFACTURING

- ✓ Small multi-purpose vessels
- ✓ Ramp estuarial barges
- ✓ Garbage collecting barges
- ✓ Pilot boats
- ✓ Floating pier pontoons
- ✓ Sections of large tonnage ship building
- ✓ Reservoirs
- ✓ Pipelines
- ✓ Tubular sheet piles
- ✓ Bridge constructions
- ✓ Modular blocks



MAINTENANCE OF CONVENTIONAL EQUIPMENT:

Inspection and technical maintenance of rescue, fire fighting and conventional equipment of the vessel



Maintenance of industrial mobile and stationary water treatment systems and ballast water treatment systems

PRODUCTION FACILITIES:

Automatic equipment for gas plasma metal cutting
Equipment for welding in CO2 environment

76 282 sq m

Total area

2 120 sq m

Area of ship repair workshops

3 750 sq m

Storage area

700 m

Coastline length

5 berths

Length from 72 to 108 meters



FESCO
GAIDAMAK

GRAIN TRANSSHIPMENT TERMINAL IN VLADIVOSTOK

Terminal FESCO Gaidamak is a **universal terminal operating at berths 43 and 44 of port Vladivostok**

IN 2022 TRANSSHIPMENT VOLUMES OF THE JOINT TERMINAL AMOUNTED TO



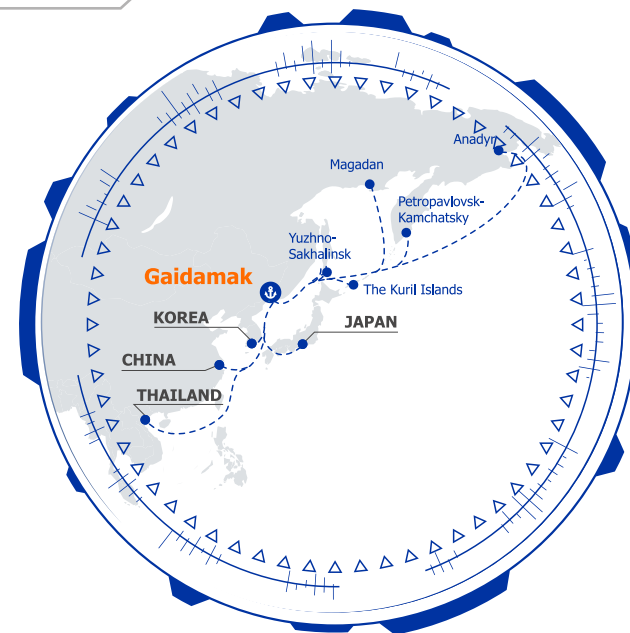
Transport means –
17 000 pcs



Grain –
180 000 tons



General cargo –
255 000 tons



Length **130 m** and **172.3 m**



Maximum draft **6.6 m**



Handling vessels with
deadweight of up to **8000 tons**

Berth 43

- 2 crane vessels – 25 tons each
- 1 crane vessel – 35 tons
- 1 mobile crane – 40 tons

Berth 44

- 2 gantry cranes – 20 tons each

GRAIN TRANSSHIPMENT TERMINAL IN VLADIVOSTOK



Total area of Terminal
FESCO Gaidamak

38 000 sq m



Total area of covered warehouse
facilities

7 000 sq m

**Terminal FESCO Gaidamak is the leader in quality and speed
of grain processing among ports of the Far East**



3 fumigated warehouses,
capacity: 4 500 tons,
4 000 tons, 2 500 tons



Total capacity of warehouses
up to **11 000 tons**



2 car scales
60/80 tons



FESCO FUEL DIVISION

FUEL DIVISION

Fuel division of FESCO comprising of FESCO Fuel Company LLC and VLADPORTBUNKER Company Limited specializes in supply of oil products to sea vessels, coastal facilities, port loading equipment and cargo processing of oil cargo using its own oil terminal

Bunkering activity

up to **250**

Bunkerages
a year

from **20** to **2000** tons

One-time bunkering
volume

more than **500** ports

Geography
of bunkerages

12 cities

Geography of supplies
to onshore facilities



Bunkering of sea vessels
in domestic and foreign
ports.



Fuel supply to onshore
facilities in domestic
ports and cities.



Delivery of oil products
by rail, sea or motor
transport.



Direct agreements with
producers of oil
products.



Fuel quality control at
all stages: from the
manufacturer to the
consumer.

CARGO PROCESSING OF PETROLEUM PRODUCTS

24 / 7 / 365

Operation of oil transshipment terminal

720 000 tons/year

Maximum capacity for cargo processing

19 000 tons

Capacity of tank farm (4 tanks)

14 tanks

Capacity of railway cargo front

200-300 m³/h

Productivity of sea front for delivery

8.6 m

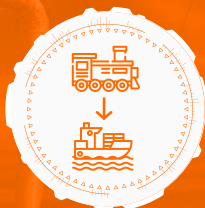
Draft on sea front

 up to **2500** tons  up to **1680** tons

Standards of acceptance for railway front



Cargo processing and temporary storage of oil products at own oil transshipment terminal



Possibility of cargo processing from rail to sea transport as a direct option



Possibility of accumulation of export cargo batches of oil products



Flexible tariff pricing system, individual for each customer



Possibility of separate storage of oil products by type or brand



Certificate for production of oil products



FESCO PORT OF LOT

PORTOFLOT

FESCO Portoflot is one of the largest companies **providing towing and pilotage services in ports of the Far East**

Main characteristics of sea towboats

	«Dobrynya»	«Bogatyr»	«Persey»	«Moguchiy»
Power, HP	2720	2560	1600	1600
Length, m	25.93	32.5	29.3	29.3
Width, m	9.54	8.8	8.89	8.89
Speed, knots	12	10.5	11.5	11.5
Tractive power	45.8	30	22	22

Main characteristics of pilotage boats

	«Lotsman 1»	«Sirius»
Power, HP	701	448
Length, m	23.1	10.7
Width, m	5.8	3.21
Speed, knots	12	30
Number of passengers	12	6



Fleet of 4 towboats and 2 pilotage boats



18 experienced and qualified 1st class marine pilots

1

Pilotage of the fleet.

We carry out pilotage of vessels of all types and sizes.

2

Mooring and towing services.

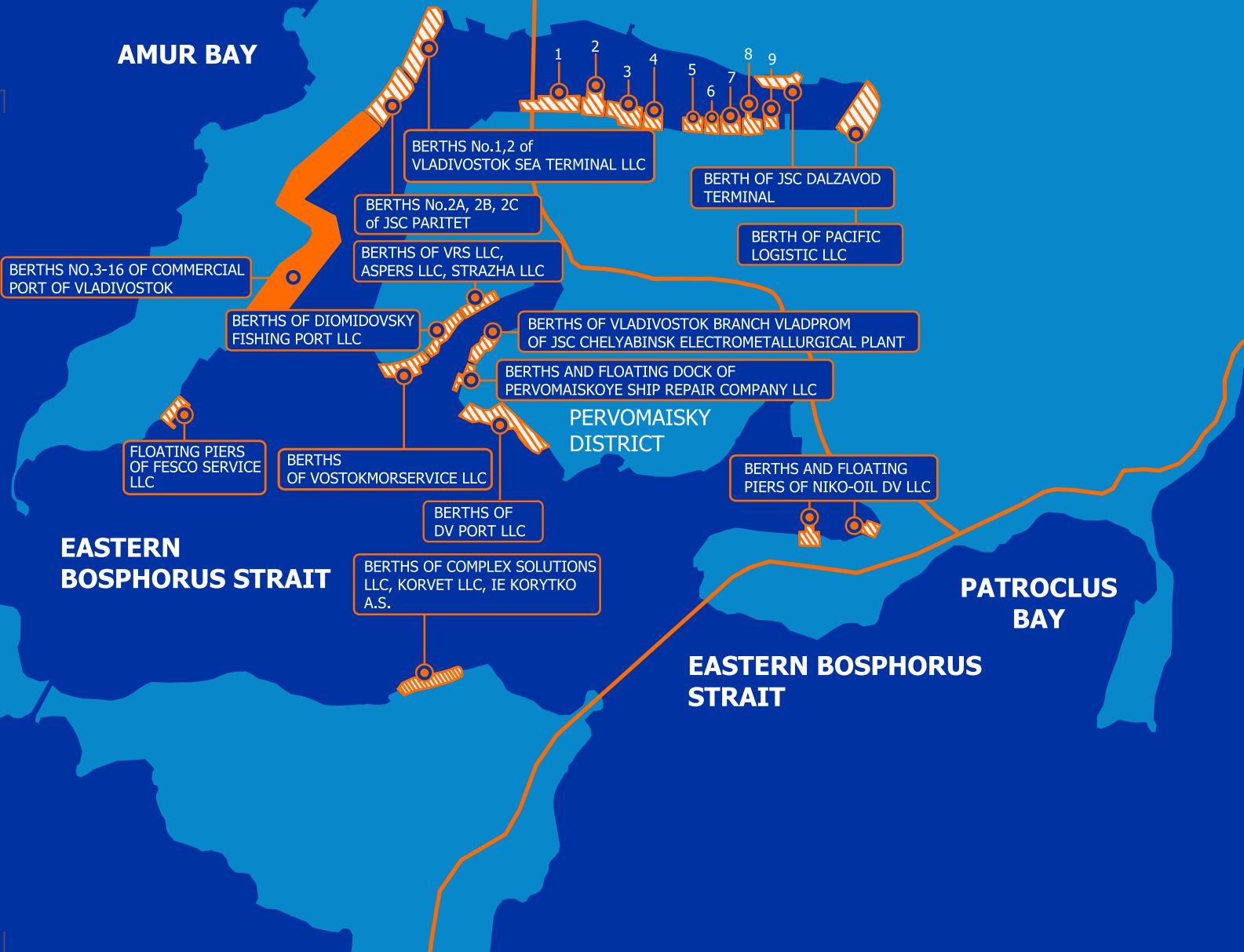
We carry out mooring/unmooring of vessels and towing operations.

3

Auxiliary fleet services.

Delivery of public service employees and passengers to ships dislocated on roadstead of port Vladivostok.

- 1. Berths of Pervomaisky Port of Vladivostok LLC.
- 2. Berth and floating piers of JSC TURNIF.
- 3. Berth No.43A of Federal State Unitary Enterprise "Directorate for Construction in the Far Eastern Federal District" of the Office of President of the Russian Federation.
- 4. Berth No.44 of JSC "DALKOMHOLOD".
- 5. Berth No.44B of Federal State Unitary Enterprise SHIRSHOV INSTITUTE OF OCEANOLOGY OF RUSSIAN ACADEMY OF SCIENCES.
- 6. Berth No.44 of KANTEGIR LLC.
- 7. Berth No.44 of Limited Liability Company "Terminal FESCO Gaidamak".
- 8. Berth No.43 of Limited Liability Company "Terminal FESCO Gaidamak".
- 9. Berth No.43A of FISHING COLLECTIVE FARM "OGNI VOSTOKA".



CONTACT INFORMATION OF OFFICES OF THE GROUP

Russian Federation

FESCO Integrated Transport

Moscow

8 (800) 23 444 99
sales@fesco.com

Saint Petersburg

8 (800) 23 444 99, ext. 22000
salesspb@fesco.com

Novorossiysk

8 (800) 23 444 99, ext. 25100
salesnvr@fesco.com

Krasnodar

8 (800) 23 444 99
saleskrd@fesco.com

Kazan

8 (800) 23 444 99, ext. 12400
saleskzn@fesco.com

Ekaterinburg

8 (800) 23 444 99, ext. 23100
salesekb@fesco.com

Novosibirsk

8 (800) 23 444 99, ext. 24101
salesnsk@fesco.com

Krasnoyarsk

8 (800) 23 444 99
saleskrsk@fesco.com

Vladivostok

8 (800) 23 444 99, ext. 31334
salesvvo@fesco.com

Vostochny Port (Nakhodka)

8 (800) 23 444 99, ext. 00502
sales_vp@fesco.com

Yuzhno-Sakhalinsk

8 (800) 23 444 99, ext. 32294
sales.sakhalin@fesco.com

Korsakov

8 (800) 23 444 99, ext. 32299
sales.korsakov@fesco.com

Magadan

8 (800) 23 444 99, ext. 32430
sales.magadan@fesco.com

Petropavlovsk-Kamchatsky

8 (800) 23 444 99, ext. 32210
sales.kamchatka@fesco.com

Anadyr

8 (800) 23 444 99, ext. 31342
sales.chukotka@fesco.com

Irkutsk

salesirk@fesco.com

FESCO Supply Chain

Moscow

8 (800) 23 444 99
3pl@fesco.com

FESCO Projects

Moscow

8 (800) 23 444 99
projects@fesco.com

FESCO Rail Jet

Moscow

8 (800) 23 444 99
railjet@fesco.com

CPV

Vladivostok

8 (800) 770 00 70
vmtp-info@fesco.com

Portoflot

Vladivostok

8 (800) 444 85 00
vld-portoflot@fesco.com

FESCO Flexi

Moscow

8 (800) 23 444 99
3pl@fesco.com

FESCO Trans

Moscow

+7 (495) 780 04 80, ext. 17403
ft_manager@fesco.com

Transgarant

Moscow

8 (800) 23 444 99
infotg@fesco.com

VAT

Vladivostok

+7 (423) 249 74 06
vat@fesco.com

Fuel Division

Vladivostok

+7 (423) 205 71 04
fescofuel@fesco.com

FESCO Air

Moscow

8 (800) 23 444 99
air@fesco.com

Vladivostok

+7 (423) 205 71 35
vld-auto@fesco.com

Dalreftrans

Vladivostok

8 (800) 73 777 88
drt_sales@fesco.com

Terminal Gaidamak

Vladivostok

+7 (423) 230 22 94
tfg@fesco.com

FESCO Service

Vladivostok

8 (800) 23 444 99, ext. 32349
fesco-service@fesco.com

CONTACT INFORMATION OF OFFICES OF THE GROUP

SOUTHEAST ASIA & MIDDLE EAST

FESCO Lines China Company **China, Beijing**

+86 (10) 6552 7712
flc-bej@fesco.com

China, Shanghai

+86 (21) 6595 7600
flc-sale@fesco.com

China, Qingdao, Lianyungang

+86 (532) 8386 7001
flc-qin@fesco.com

China, Tientsin

+86 (22) 2319 3768
flc-tia@fesco.com

China, Ningbo, Wenzhou

+86 (574) 8752 6875
flc-nin@fesco.com

China, Dalian

+86 (411) 8253 1099
flc-dal@fesco.com

FESCO China Logistics

China, Shanghai

+86 (21) 6537 73 60
fcl-sales@fesco.com

Fesco Lines Hong Kong **China, Hong Kong**

+852 2119 8631
flhk@fesco.com

China, Shenzhen

fhk-sales@fesco.com

China, Xiamen

whe@fesco.com

FESCO Lines Korea

+82 2 3702 2034
fhk_sales@fesco.com

Trans Russia Agency Japan **Japan, Tokyo**

+81 (3) 3532 0362
TRAJP-sales@fesco.com

Ben Line Agencies **Vietnam, Ho Chi Minh City**

+84 28 3825 6148
csd1@benline.com.vn

Indonesia, Jakarta

+62 (21) 252 2110
edwin.budihardja@benline.co.id

Thailand, Bangkok

+66 (2352) 31 10
mkt4@benline.co.th

Singapore

+65 (6225) 35 22
marketing@benline.com

Malaysia, Kuala Lumpur

+60 (3) 7932 7088
kua.fesco-sales@bellene.com.my

Philippines, Manila

+63 7756 5530, ext.785
fesco.marketing@benline.com.ph

Oasis Shipping

India, Mumbai

+91 976 505 8834
fesco@oasisshipping.com

EUROPE

FESCO North West Europe **Netherlands, Rotterdam**

+31 (880) 066 700
sales@fesco.eu

BARKON SHIP AGENCY

Turkey, Istanbul

+90 (216) 538 8888
aaksoy@barkonship.com

Containers Agencies srl **Italy, Livorno**

+39 (058) 627 1728
agordini@contagencies.it

CIS

FESCO Central Asia **Kazakhstan, Astana**

+7 (7172) 610 13577
fca@fesco.com

FESCO Turan **Uzbekistan, Tashkent**

+998 (71) 205 0330
iashrapov@fesco.com

FESCO BelTrans

Belarus, Minsk

+375 (44) 577 3300
beltrans@fesco.com

CONTACT US

+7 (800) 23 444 99

Multi-channel toll-free number in Russia

7/11, Novokuznetskaya str., 115184 Moscow
e-mail: fesco@fesco.com



www.fesco.ru